

Borrower	_____
Application Date	_____
Originator	_____

Commercial Mortgage Application
 Property Type: **HOTEL**

Loan Information

Loan Name/Description _____

Recourse Preference Recourse Non-Recourse Negotiable

Loan Purpose Purchase Refinance Construction

If Purchase, Purch Price \$ _____ Closing Date _____

If Refinance, Loan Balance \$ _____ Interest Rate _____% Type: Fixed___ Variable___

Cost of Recent Improvements \$ _____ Improvements Documented? Yes___ No___ Unknown___

If Constr, Constr Cost+Land \$ _____ Completion Date _____

Borrower Information

Borrower Name _____

Borrower Type Individual Corp LLC Trust Ltd or Gen Prtnrshp Other_____

Primary Contact _____ Contact Email _____

Address _____ City _____ State _____ Zip _____

Phone () _____ Fax () _____

Net Worth \$ _____ FICO Score _____ Bankruptcy? Yes___ No___

Property Information

Property Name _____ No. of Bldgs _____

Property Subtype: Full Service: Luxury___ Resort___ Midscale___ Limited Service: Midscale___ Economy___ Extended Stay___

Franchise Affiliation: _____ Food & Bev. Operations managed separately? Yes___ No___

Land Area _____ Resort Area? Yes___ No___

Last Appraised Value \$ _____ Last Sale Price \$ _____

Last Appraisal Date _____ Date of Last Sale _____

Property Attributes: Hwy Access___ Hwy Visibility___ Guest Corridors: Interior___ Exterior___ Both___

Rooms w/Kitchen___% Fitness Centers___ Outbuildings___ Meeting Rooms___ Pools___ Restaurants___ Tennis Courts___

Primary Guest Type: Business___ Govt___ Traveler___ Business/Vacation___ Business/Economy___ Extended Stay___ Other___

Surrounding Land Use Class A Office___ Class B Office___ Class C Office___ Medical Office___ Industrial___ Retail___

Building Information

Building Address _____ City _____ State _____ Zip _____

Number of Stories _____ Year Built _____ Year Renovated _____ Overall Appearance: Avg___ Above___ Below___

No. of Guest Rooms _____ No. of Elevators _____ Gross Building Area (GBA) _____ SF

Market Avg. Daily Occupancy (ADO) _____% **Market Avg. Daily Rate (ADR)** \$ _____

Income & Expenses

Building Name _____

No. of Guest Rooms _____

Item	3rd Preceding Year	2nd Preceding Year	Preceding Year	YTD No of Months _____	Trailing 12 Months	Notes
Avg. Daily Rate (ADR)						
Room Revenue						
Occupancy (ADO) %						
Food & Beverage Revenues						
Telephone Revenue						
Other Departmental Revenue						
Other Income						
Departmental Revenue						
Room Expenses						
Food & Bev. Expenses						
Telephone Expenses						
Other Dept. Expenses						
Total Dept. Expenses						
Departmental Income						
Real Estate Taxes						
Property Insurance						
Utilities						
Repairs and Maintenance						
Franchise Fees						
Management Fees						
Payroll and Benefits						
Advertising and Marketing						
Professional Fees						
General and Administrative						
Other Expenses						
Ground Rent						
Total General Expenses						
Total Expenses						
Operating Expense Ratio						
Net Operating Income						
FF&E / Cap. Ex.						
Extraordinary Capital Exp.						
Total Capital Items						
Net Cash Flow						